



CIE D'APPAREILS ÉLECTRIQUES LTÉE

**PEERLESS**

ELECTRIC COMPANY LTD.

**Quebec Regional Sales Manager**

We are currently looking for a Regional Sales Manager responsible for the Quebec/Ottawa region. As a critical member of our Sales team you will be responsible for all sales activities in your region. This will also include the supervision of in house sales staff in addition to our regional agencies. We are looking for a person with a proven track record in selling lighting products in the commercial, industrial, and institutional markets. The successful candidate must have the energy, skills, and a comprehensive knowledge of the industry, to maintain and grow our customer base. The candidate must be eager, self-motivated, able to take initiative, and be a team player.

**Accountabilities**

- Supervise Regional customer service team including regional agencies
- Target and Develop new accounts as well as maintain existing accounts
- Provide high level of service to customers (includes price inquiries, delivery dates)
- Provide support for various sales initiatives

**Capability Requirements**

- Fluently Bilingual (French/English)
- Strong selling/supervisory skills
- Strong communication skills
- Comprehensive knowledge of Lighting Industry (designations are an asset)
- Minimum of 3 years in similar position
- Initiative and skill to make informed decisions based on diverse data inputs

Send your resume to [jobs@peerless-electric.com](mailto:jobs@peerless-electric.com)